

# CLOSING SALES

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SALES SCRIPTS TO HELP YOU CLOSE



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# INTRODUCTION

Hello and congratulations on requesting our sales scripts for helping you close.

My name is Amanda Abella and I'm the founder of a sales training company called Make Money Your Honey.

We specialize in helping women-owned businesses excel at high ticket selling.

One thing I've noticed is people miss a major opportunity by not asking for the sale

If you don't ask for the sale, you will never close the deal!

So in this ebook I'm going to be sharing the scripts my team and I use to close sales consistently.

## BEFORE WE DIVE IN...

**The success of these scripts is contingent upon a few things. To ensure you get the most of them here is what needs to be in place for these scripts to be effective:**

- You need to have a solid offers that solve problems.
- You need to have a sales process in place to stay organized.
- You need to have a sales process. For example, Customer Check In Call > Get On a Call > Discovery > Upsell If Applicable

This is super effective because it's a system you can repeat every day to ensure consistent sales from past clients. From there you can move them into pre-qualifying. For more help on any of these items email me at [amanda@amandaabella.com](mailto:amanda@amandaabella.com), DM me or visit <https://www.persuadetoprofit.com>

# CLOSING SCRIPTS

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Here is a list of closes you can use to get the sale. Now, even if you get a "NO" that's great! You can work with a "No" go into objection handling and then get back to the close. What you don't want is wishy-washy answers and these questions are Yes or No. If you need help with objection handling check out our [Persuade to Profit Sales Training](#).

*"Have you seen enough to make a decision?"*

*"Which credit card would you like to use?"*

*"How would you like to make your first payment?"*

*Will that be Visa, Mastercard or American Express?*

*Will we be helping you (PROBLEM YOU SOLVE) today?"*

*"Let's get started! I just need you to sign/enter payment details/choose option here."*

*"Which product would you like to get started with?"*

*"Will you be joining this opportunity today?"*

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